

## Continuing Education Opportunity for Technicians

Did you know that 23% of gross income for general practice can be made in the dental department alone? Most practices average 3-4%.

We are now offering exclusive hands on, one-on-one training for technicians in dentistry for the general practice. These classes are limited to **6 people only**, so personalized attention will be given.

### What will be covered:

- ✚ Oral examination
- ✚ Proper periodontal therapy
- ✚ Instrument use and care
- ✚ Charting
- ✚ Dental Radiography to include positioning and basic anatomy/pathology
- ✚ Marketing skills
- ✚ Doxirobe placement
- ✚ Local Anesthesia techniques
- ✚ Product use and home care for clients



### Course:

This one day, 5 hour course will be worth 5 hours of Continuing Education credits. This course will not only help to build business revenue in the dental department, but will also initiate more client awareness and education thus ultimately helping promote better oral health care for our companion animals.

The cost of this course is \$250. Class size is limited (only 6 people) in order to continue the one-on-one training. This price includes all class notes, required instruments, snacks and beverages.

### Class openings are:

March 7, 2010  
April 11, 2010  
May 2, 2010  
June 13, 2010

### Location:

All sessions will be held at University Hills Animal Hospital 4040 E. Warren Ave Denver, CO 80222  
If you have questions, please call 303-324-6978 or email [DBLTRBSLS@aol.com](mailto:DBLTRBSLS@aol.com).  
Class will start at 1pm and end around 6pm or until students are comfortable in all aspects of dentistry taught that day.

### Instructor:

The course will be taught by Sara L. Sharp CVT VTS(Dentistry). Sara has been teaching in the Colorado area for the past 10 years working in conjunction with Pfizer Animal Health. She is a credentialed veterinary technician who holds a specialty status in dentistry through the National Association of Veterinary Technicians in America/ CVTS approved Academy of Veterinary Dental Technicians. She has lectured and taught wet labs nationwide with AAHA, AVMA and the Annual Veterinary Dental Forum and has published many articles in assorted journals. She has worked doing almost exclusively dentistry for the past 23 years in the Denver area.

### Contact:

For more information, please contact us at [DBLTRBSLS@aol.com](mailto:DBLTRBSLS@aol.com)  
or by phone at 303-324-6978. Again, labs are limited on space, so please make a reservation today.

I will also do in-clinic visitation if you choose to have me come to your clinic and teach the whole staff. These arrangements can be made by contacting me at 303-324-6978. I will teach ½ day of radiology, or 1 full day of all subjects listed above. Please contact me and discuss options.